

# House Keys



Helping you unlock doors in today's Real Estate market

THANK YOU! THANK YOU!  
**THANK YOU!**

Because of the referrals you have sent my way I have just been blessed with being rewarded Watson Realty Corp's **SILVER PINNACLE AWARD!** 2005 was a fabulous year for me! So many of my past customers either became customers again or referred their friends, family, neighbors and coworkers to me. Thank you for your kindness! If I can ever be of any help to

## Have a Real Estate license and not using it?

You could be earning money without the expense of your time and gas. How do you do this? EASY! If you become part of the Watson Realty Referral Program you could be referring buyers and sellers to me. You will be paid a referral fee after closing for being so kind to send me your referrals.

The cost to do this is \$50.00 to join the program! Call Anne-Marie @ 407-622-8531 for more information. You could be earning money for vacation, school expenses or retirement!

## IS REMODELING WORTH IT?

The 2005 Cost vs. Value Report published each year in conjunction with Remodeling magazine gives some insights into this question.

Remodeled:	Job Cost	Resale Value	Cost Recouped
<b>Bathroom</b>			
National Average:	\$10,499	\$10,727	102.2%
Orlando	\$9,759	\$13,783	141.2%
<b>Minor Kitchen</b>			
National Average:	\$14,913	\$14,691	98.5%
Orlando	\$14,403	\$19,415	134.8%
<b>Siding Replacement</b>			
National Average:	\$7,239	\$7,144	98.5%
Orlando	\$6,914	\$10,005	140.0%
<b>Deck Addition</b>			
National Average:	\$11,294	\$10,196	90.3%
Orlando	\$10,754	\$13,433	124.9%
<b>Window Replacement</b>			
National Average:	\$9,684	\$8,681	89.6%
Orlando	\$14,403	\$19,415	134.8%
<b>Roofing Replacement</b>			
National Average:	\$11,164	\$9,456	84.7%
Orlando	\$10,134	\$13,614	134.3%
<b>Family Room Addition</b>			
National Average:	\$54,773	\$45,458	83.0%
Orlando	\$51,121	\$52,128	102.0%
<b>Home Office Remodel</b>			
National Average:	\$13,143	\$9,569	72.8%
Orlando	\$12,332	\$11,026	89.4%



You're Home Free  
With Anne-Marie!

For all your Real Estate needs...

Call or email Anne-Marie Ferraro

407-622-8531

amferraro@watsonrealtycorp.com

Visit my website www.anne-marieferraro.com



## You're Home Free With Anne-Marie!



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Your current issue of  
**HOUSE KEYS**  
is here!



### MORE INVENTORY THAN WE'VE HAD IN A LONG TIME!

If you are thinking of making a new home purchase, this is your time! We have over 9,000 homes on the market today! You actually have choices now.

Something unheard of just last August! If you would like to talk about the possibility of buying a home give me a call. I can set you up on a FREE M.L.S. Search of homes in the area you desire.

**Call me, Anne-Marie...  
I'm here to help you!**

## Home Facts

New-home sales for all of 2005 climbed to an all-time high, marking the fifth year in a row of record sales. And in December alone, new home sales rose 2.9 percent from November's pace, defying analysts' expectations.

The median price for existing single-family homes in Florida reached \$247,000 in December, up 27 percent from the December 2004.

A thriving market in 2005 with home sales totaling 248,565. A 2 percent increase over the 2004 sales activity. The statewide median sales price rose 29 percent to reach \$235,100 at year's end.

New meaning to long-term commitment... Home buyers now have access to 40-year mortgages, which lower the monthly payment by stretching out the loan term beyond the traditional 30 years. Can a 50-year mortgage be far behind?